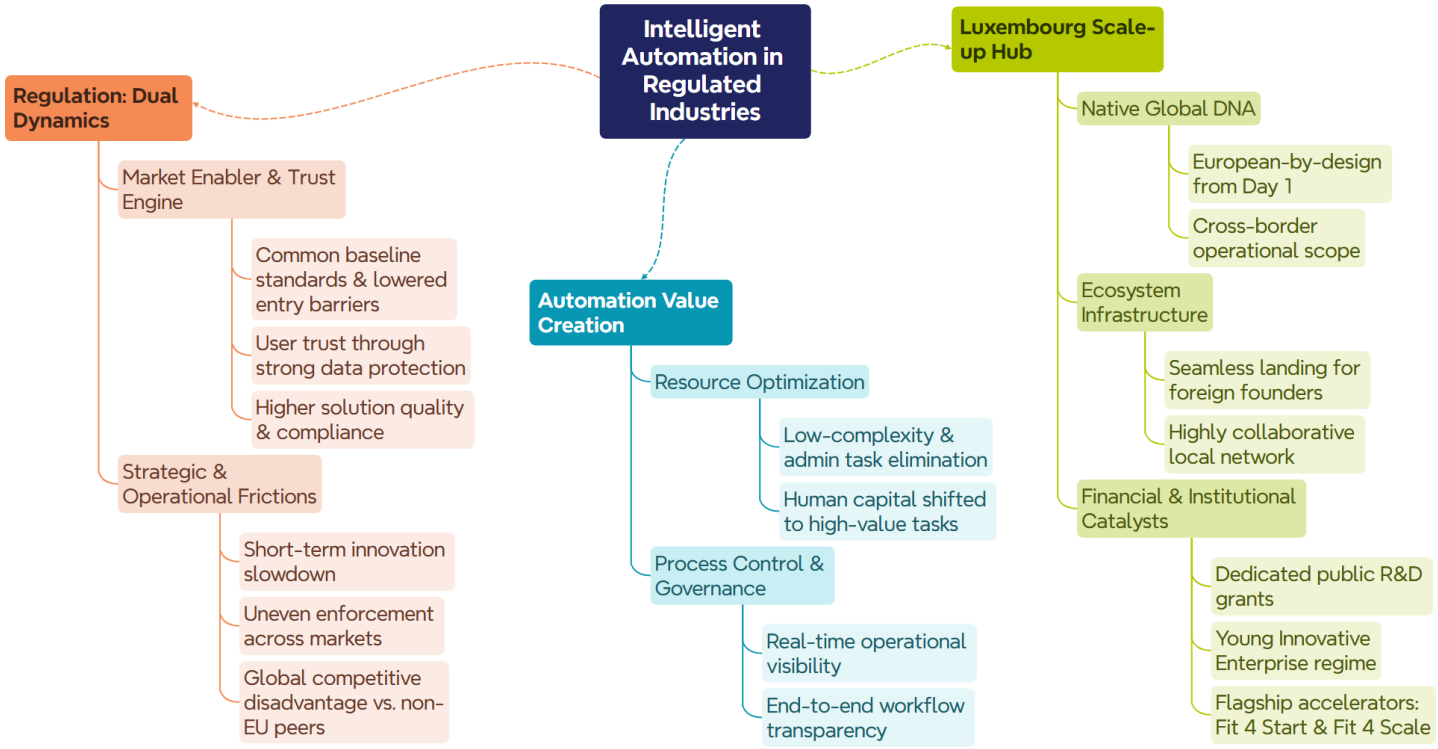
Entrepreneurs in Residence Germany – Executive Summary

September 24, 2026: The event's topic was **"Intelligent Automation for Regulated Industries: Solutions for the German Mittelstand."** Here are the key insights from our exchanges:



H.E. Mrs Sylvie Lucas, Ambassador of Luxembourg to Germany, explained that "Entrepreneurs in Residence" is a format developed with Luxembourg's Ministry of the Economy to provide practical support to Luxembourg's scale-ups as they grow in international markets. The Business Club Luxembourg-Germany was founded 14 years ago and brings together more than 130 members from both countries, from start-ups to large companies. "Today we have invited you to a deliberately small gathering to create an opportunity for genuine exchange between people and companies whom we believe would benefit from being brought together. Good ideas alone are rarely enough: finding the right partners at the right time to access new markets is also decisive. We hope that today's conversations will lead to new contacts, concrete cooperation and perhaps a joint business deal or two."

- **Zortify** uses intelligent automation by applying its AI-powered diagnostic tools to the recruitment and talent management process. It automates the analysis of personality traits, providing data-driven insights to support hiring and development decisions that have traditionally relied on manual evaluation.
- **Financial Navigator (A352)** employs intelligent automation through its cloud-based platform to streamline complex treasury and cash management operations. It automates tasks such as financial data consolidation, cash flow monitoring and reporting, simplifying financial management for mid-sized companies, and SMEs.
- **Sonia Solutions** leverages an AI voice assistant to intelligently automate administrative tasks for dental professionals. The system automatically transcribes conversations into structured medical documentation and generates the corresponding billing codes, freeing practitioners from time-consuming manual data entry.

Zortify
florian@zortify.com

Financial Navigator (A352)
juergen.wolff@a352.io

Sonia Solutions
philipp.kuhnregnier@sonia.so

Business Club Luxemburg-Deutschland
kontakt@bclde.de

Luxinnovation
start@luxinnovation.lu